postmetry

L

What's inside the newsletter from

Liu Jo

Sender	newsletter@contact.liujo.com
Sending platform	Salesforce Marketing Cloud
Sector	Fashion & retail
Emails read	10 campaigns, 1 transactional
Period	November 2026

Our address received its first email in November 2026, after the CNIL recommendation was published (April 14, 2026).

Overall score

A B **C** 70/100 D E F

The main finding

An open-tracking pixel is present on the last 3 campaigns.

It is the first of 8 points to fix. The highest score is deliverability (100/100), the lowest compliance (42/100), better than 54% of the 640 brands measured.

Marketing
10 campaigns

November 2026 · calculated on 22 November

Compliance

42 /100

better than 54% of the 640 brands measured

Deliverability

100 /100

better than 43% of the 640 brands measured

Technical

100 /100

better than 90% of the 640 brands measured

Experience

52 /100

better than 21% of the 640 brands measured

8 points to fix

Each line leads to the criterion in its family, with the excerpt that establishes it and how to fix it.

Priority

An open-tracking pixel is present

Criterion “No open-tracking pixel” · Compliance · on the last 3 campaigns

−30 pts
out of 30 in Compliance

```
<img src="https://click.contact.liujo.com/open.aspx?qs=***&amp;d=***&amp;bmt=**…
```

Salesforce Marketing Cloud: tracking is on by default for Email Studio sends and is set at the “send definition” level.

Priority

No separate path to refuse tracking

Criterion “The recipient keeps control over tracking” · Compliance · measured on 10 campaigns

−20 pts
out of 20 in Compliance

A path separate from the unsubscribe link leads to a preference centre where the recipient can refuse tracking (opens, clicks) without unsubscribing.

To review

The message puts obstacles in the way of assistive technology

Criterion “The message stays readable with assistive technology” · Experience · measured on 10 campaigns

−15 pts
out of 20 in Experience

Four fixes, all in the template: declare the message language on the <html> tag (lang="en" for an email in English), describe each content image in its alt attribute, mark layout tables with role="presentation", and write links that say where they lead rather than “click here”.

To review

Some links become invisible when images are blocked

Criterion “All links stay visible with images blocked” · Experience · on all 10 campaigns

−15 pts
out of 15 in Experience

To review

Some tap targets are too small for a finger

Criterion “Tap targets large enough” · Experience · on all 10 campaigns

−10 pts
out of 10 in Experience

Secondary

The message reads poorly without its images or does not announce itself in the inbox

Criterion “The message makes sense without its images, from the inbox on” · Experience · measured on 10 campaigns

−7.5 pts
out of 25 in Experience

Secondary

No unsubscribe link in the body

Criterion “Unsubscribing is possible and announced” · Compliance · measured on 10 campaigns

−7.5 pts
out of 15 in Compliance

Secondary

The HTML shows formal deviations

Criterion “Well-formed HTML” · Technical · measured on 10 campaigns

−0.4 pts
out of 15 in Technical

16 criteria met, including « The message says who is writing and under which rules » and « DKIM signature validated ». They are listed in their family, below.

Every send, at the time it arrived

One dot per message received by our subscription since November. Tap a dot to open it; the arrows move from one send to the next.

Technical reading of the send of Nov. 21, 2026 →

10

campaigns in 2 weeks

about 5 a week, in November

No fixed day

sending day

Saturday leads, 3 of the 10 campaigns

18 h

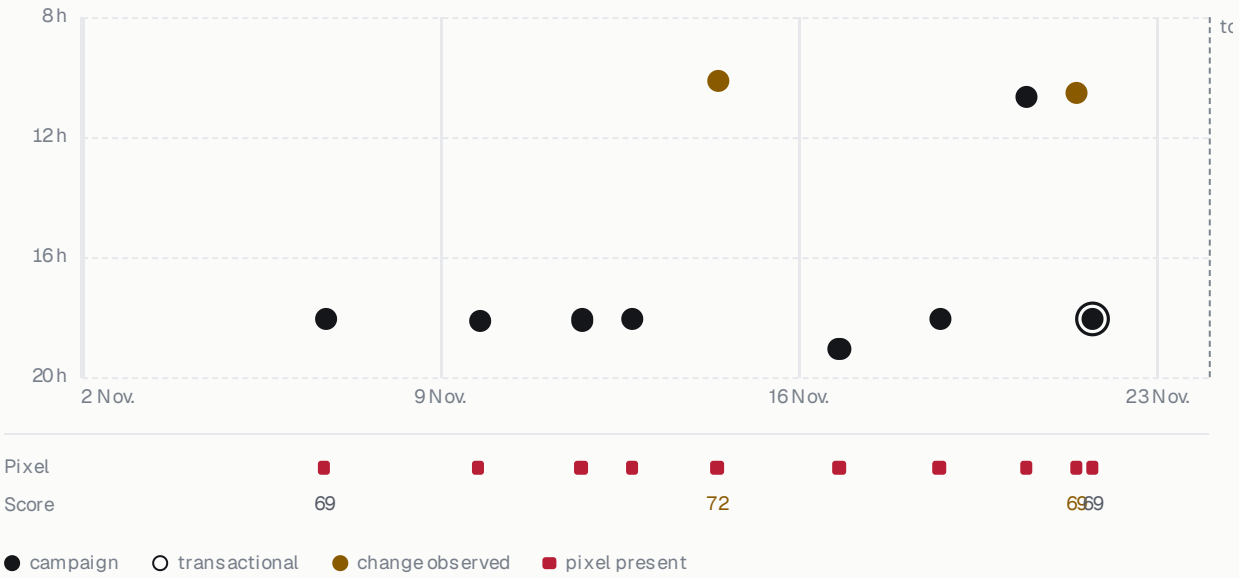
favourite sending hour

60% of campaigns arrive between 18:00 and 19:00

21 Nov.

last send received

« The Mystery Box »



Campaign 10 of 10

Saturday 21 Nov., 18:05

The Mystery Box

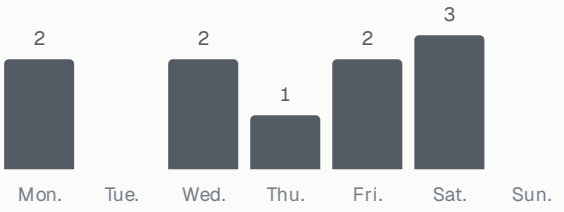
Type Marketing campaign

Score 69 / 100

Pixel Present, detected by the form of its address

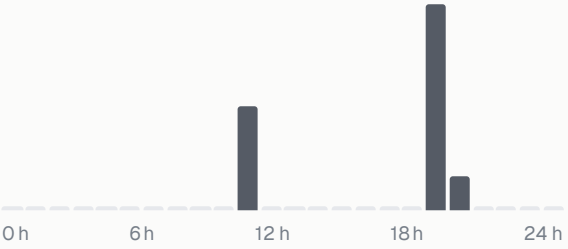
Sending day

Tap a bar to find its sends on the timeline.



Arrival time

Hour by hour, on the 10 campaigns.



2 changes observed since November Each campaign is compared with the previous one, criterion by criterion.

14 Nov.	The detail of this change, criterion by criterion, is reserved for the Pro version. confirmed by the next campaign · the per-send score goes from 69 to 72
21 Nov.	The detail of this change, criterion by criterion, is reserved for the Pro version. confirmed by the next campaign · the per-send score goes from 72 to 69

Criteria in detail

The 24 criteria + 1 bonus

16 met · **4** partly met · **4** not met · **0** not observable



Compliance

These checks cover what the send imposes on the recipient and what it leaves them: measurement of their behaviour, ways to leave, tracking of their objection.

Tracking pixels: the CNIL rule Method, Compliance family

better than 54% of the 640 brands measured

The calculation · 42 pts out of 100 — 3 met · 1 partly met · 2 not met



Weight of each criterion in the score.

No open-tracking pixel — Not met — 0/30 pts

Open-tracking pixel detected on the last 3 campaigns

0 points out of 30 — met on 0 of the last 3 campaigns.

An invisible image tells the sending platform that the message was opened, when, and from which device: this is individual tracking of reading behavior, and the recipient sees none of it. The message does not say whether they consented or objected — that choice lives in the sending platform, not in the email.

Served from `liujo.com`.

The excerpt that establishes it

```
<img src="https://click.contact.liujo.com/open.aspx?qs=***&am
p;d=***&amp;bmt=***" width="1" height="1" alt="">
```

How to fix it

Salesforce Marketing Cloud: tracking is on by default for Email Studio sends and is set at the "send definition" level. An email sent through the API can carry a different setting from the one in the interface.

Specific to salesforce-mc — not yet re-opened in the tool

Met when no tracking pixel is present. A single pixel is enough for the criterion not to be met on an email.

CNIL 14/04/2026·LIL art.82 · PM-PRIV-001 · The detection rule

Unsubscribing is possible and announced

Partly met

7.5/15 pts

No unsubscribe link in the body on the 10 campaigns concerned (1 of 2 measures met)

7.5 points out of 15 — share of observations met across 10 campaigns.

How to fix it

The unsubscribe link goes in the body of the message, visible without excessive scrolling, and the `List-Unsubscribe` header is set in the sending settings of your email platform ("unsubscribe header", "List-Unsubscribe header"). Most platforms add it by default; when it is missing, a transactional template or a direct SMTP send has dropped it.

An unsubscribe link does not increase unsubscribes: it replaces spam complaints, which weigh far more on the sender's reputation.

Met when the message announces unsubscribing in its headers, through a page rather than an email to write, and in its body. The detail says which of the two is missing. Not applicable to a transactional email.

What was measured — 1 met out of 2

- Unsubscribe announced in the header, through a page on 10 campaigns — Met
- No unsubscribe link in the body on the 10 campaigns concerned — Not met

RFC 2369 · PM-PRIV-002

RFC 2369 — The Use of URLs as Meta-Syntax for Core Mail List Commands (https://www.rfc-editor.org/rfc/rfc2369)

The recipient keeps control over tracking

Not met

0/20 pts

No separate path to refuse tracking on the 10 campaigns concerned (0 of 1 measures met)

0 points out of 20 — share of observations met across 10 campaigns.

How to fix it

A path separate from the unsubscribe link leads to a preference centre where the recipient can refuse tracking (opens, clicks) without unsubscribing. Most email platforms offer this page; otherwise it goes in the template footer, with its own link, named for what it does ("manage my preferences", "refuse tracking").

The page takes an afternoon to set up and then serves every send. It is what the CNIL recommendation expects from an email that measures how its readers behave.

Two measures: does the unsubscribe link go through a tracker, and does a separate path lead to a preference center or to refusing tracking? Neither establishes that a refusal succeeds — checking would require following the link, which would record a click on the sending platform's side. They describe the control left to the recipient, not the result they would get.

What was measured — 0 met out of 1

- Untracked unsubscribe link — no emails concerned — Not observable
- No separate path to refuse tracking on the 10 campaigns concerned — Not met

CNIL 14/04/2026·Postmetry · PM-PRIV-003

The message says who is writing and under which rules

Met

15 pts

The message says who is writing and under which rules on 10 campaigns

15 points out of 15 — share of observations met across 10 campaigns.

A commercial email must make it possible to identify the advertiser (CPCE, article L. 34-5), and the recipient must be able to know who processes their data. This indicator groups what a message can show of it.

What was measured — 3 met out of 3

- The message names its sender on 10 campaigns Met
- A reply to the message is possible on 10 campaigns Met
- A link leads to the privacy policy on 10 campaigns Met

CPCE L. 34-5 · directive 2000/31 art. 6 · CAN-SPAM · PM-PRIV-004

An untracked path leads to the site Met

10 pts

An untracked path leads to the site on 10 campaigns

10 points out of 10 — met on 10 of 10 campaigns concerned.

Met when at least one link in the message leads to the brand's site without going through a click counter.

Postmetry · PM-PRIV-005

No recipient identifier in the message Met

10 pts

No recipient identifier in the message on 10 campaigns

10 points out of 10 — met on 10 of 10 campaigns concerned.

Met when the recipient's address appears — neither in clear, nor encoded, nor hashed — in no URL and no proprietary header. Addressing headers do not count: they carry it by design.

Postmetry · RGPD art. 4 en repère · PM-PRIV-020

Deliverability

100
out of 100

These checks read the authentication verdict set by our server when the message arrived. This verdict is dated by construction: we never recalculate it, which would query today's DNS rather than the DNS of the day the email was sent.

Gmail sender requirements ↗ (https://support.google.com/a/answer/81126)
Yahoo requirements ↗ (https://senders.yahooinc.com/best-practices/) Method, Deliverability family

better than 43% of the 640 brands measured

The calculation · 85 pts out of 85, scaled to 100 — 6 met



Weight of each criterion in the score.

DKIM signature validated Met

20 pts

Valid DKIM signature on 10 campaigns

20 points out of 20 — met on 10 of 10 campaigns concerned.

Met when our receiving server validated the DKIM signature of the email.

RFC 6376 · RFC 8601 · PM-DELIV-001

RFC 6376 — DomainKeys Identified Mail (DKIM) Signatures (https://www.rfc-editor.org/rfc/rfc6376)
RFC 8601 — Message Header Field for Indicating Message Authentication Status (https://www.rfc-editor.org/rfc/rfc8601)

DMARC alignment validated — Met — 20 pts

DMARC alignment verified on 10 campaigns

20 points out of 20 — met on 10 of 10 campaigns concerned.

Met when the domain shown in the sender matches the one that authenticated the message.

RFC 9989 · PM-DELIV-002
RFC 9989 — Domain-Based Message Authentication, Reporting, and Conformance (DMARC) (https://www.rfc-editor.org/rfc/rfc9989)

DMARC policy that helps keep out some impersonation — Met — 15 pts

Active DMARC policy on 10 campaigns

15 points out of 15 — met on 10 of 10 campaigns concerned.

Met when the published policy is “reject” or “quarantine”. A “none” policy asks nothing of mail providers: it is published with no effect on messages that impersonate the domain.

RFC 9989 §4.7 · PM-DELIV-003 · RFC 9989 — section 4.7, “p” tag (https://www.rfc-editor.org/rfc/rfc9989#section-4.7)

No SPF failure — Met — 10 pts

No SPF failure on 10 campaigns

10 points out of 10 — met on 10 of 10 campaigns concerned.

Met when SPF does not fail. An SPF “none” alongside a valid DKIM and DMARC is a common and legitimate configuration: it is not penalized.

RFC 7208 · PM-DELIV-004
RFC 7208 — Sender Policy Framework (SPF) for Authorizing Use of Domains in Email (https://www.rfc-editor.org/rfc/rfc7208)

One-click unsubscribe, as defined by RFC 8058 — Met — 15 pts

One-click unsubscribe as defined by RFC 8058 on 10 campaigns

15 points out of 15 — share of observations met across 10 campaigns.

Met when the “List-Unsubscribe” header carries an https address and “List-Unsubscribe-Post” is exactly “List-Unsubscribe=One-Click”. This is what Gmail and Yahoo require of bulk senders: the mailbox's button then acts without opening a page. Not applicable to a transactional email.

What was measured — 2 met out of 2

- The unsubscribe header carries an https address on 10 campaigns — Met
- One-click unsubscribe announced on 10 campaigns — Met

RFC 8058 · Gmail et Yahoo · PM-DELIV-005

A DKIM signature that covers what matters — Met — 5 pts

The DKIM signature covers what matters in the message on 10 campaigns

5 points out of 5 — share of observations met across 10 campaigns.

What the signature covers, not only that it passes: an algorithm accepted by RFC 8301, the whole body signed, the From, Subject, Date and List-Unsubscribe headers signed, a signature not expired on receipt. Not applicable without a DKIM signature.

What was measured — 3 met out of 3

- Accepted signing algorithm on 10 campaigns Met
- Whole body signed on 10 campaigns Met
- Essential headers signed on 10 campaigns Met
- Signature valid on receipt Not applicable

RFC6376·RFC8301 · PM-DELIV-006

100
out of 100

Technical

These checks cover what email clients actually do with the message: truncation, style blocks removed, resources never loaded. Each threshold states where it comes from: the documented behaviour of an email client, a specification, or our own method.

Support by email client (caniemail) ↗ (https://www.caniemail.com/) Method, Technical family

better than 90% of the 640 brands measured

The calculation · 85 pts out of 85, scaled to 100 — 5 met · 1 partly met



Weight of each criterion in the score.

HTML under Gmail's clipping threshold — Met — 25 pts

HTML under Gmail's clipping threshold on 10 campaigns

25 points out of 25 — met on 10 of 10 campaigns concerned.

Met when the HTML part stays under 102 KB. Beyond that, Gmail cuts off the end of the message — and the end is where the unsubscribe link and the notices are.

Gmail · PM-TECH-001

A shallow template — Met — 20 pts

Shallow template on 10 campaigns

20 points out of 20 — share of observations met across 10 campaigns.

Met when layout tables are nested no more than 6 levels deep. Beyond that, the Word engine shared by desktop Outlook and the diverging clients each render the template their own way.

What was measured — 1 met out of 1

- Lightly nested layout tables on 10 campaigns Met

Postmetry · PM-TECH-002

Well-formed HTML — Partly met — 14.6/15 pts

Tags left open or closed without opening (1 of 10 campaigns concerned) (3 of 4 measures met)

14.6 points out of 15 — share of observations met across 10 campaigns.

How to fix it

Form errors (unclosed tags, duplicated attributes, invalid table/div nesting) come from blocks pasted between editors or from hand edits in the code. Run the HTML through a validator before sending, and fix it at the source in the template rather than in each campaign.

Malformed HTML renders differently from one email client to another, and it is the most common cause of a broken display in Outlook or on mobile.

A doctype, a character set declared in the document, balanced tags and unique identifiers. Each client repairs incomplete markup its own way, which is what makes rendering unpredictable. End tags that HTML makes optional do not count.

What was measured — 3 met out of 4

- Doctype declared on 10 campaigns — Met
- Character set declared in the HTML on 10 campaigns — Met
- Tags left open or closed without opening (1 of 10 campaigns concerned) — Partly met
- Unique identifiers on 10 campaigns — Met

WHATWG · PM-TECH-030

Every link leads somewhere — Met — 10 pts

Every link leads somewhere on 10 campaigns

10 points out of 10 — met on 10 of 10 campaigns concerned.

Met when no link is empty, reduced to "#" or written as "javascript:". Such a link leads nowhere, and most clients neutralise it. Not applicable if the message contains no link.

Postmetry · PM-TECH-031

No remote stylesheet — Met — 10 pts

No remote stylesheet on 10 campaigns

10 points out of 10 — met on 10 of 10 campaigns concerned.

Met when the message calls no external stylesheet, through "link" or "@import". Several clients never load them. A font stylesheet does not count: without it, the text falls back to another font.

caniemail · PM-TECH-020 · <link> in an email — support by client (https://www.caniemail.com/features/html-link/)

The message follows the shape of an email — Met — 5 pts

The message follows the shape of an email on 10 campaigns

5 points out of 5 — share of observations met across 10 campaigns.

Lines of 998 bytes at most, readable Message-ID and Date, a character set announced on every text part, a transfer encoding consistent with the content (RFC 5322, RFC 2045). Most servers tolerate these deviations, each in its own way.

What was measured — 5 met out of 5

- Lines of 998 bytes at most on 10 campaigns — Met
- Well-formed Message-ID on 10 campaigns — Met
- Readable date on 10 campaigns — Met
- Character set announced on every text part on 10 campaigns — Met
- Consistent transfer encoding on 10 campaigns — Met

RFC 5322 · RFC 2045 · PM-TECH-010



Experience

Four questions about what becomes of the message once received: does it stay understandable, can the recipient still act, can a client render it, can a screen display it. Automatic detection only covers what is declared in the message.

WCAG 2.2 ↗ (https://www.w3.org/TR/WCAG22/) Method, Experience family

better than 21% of the 640 brands measured

The calculation · 52 pts out of 100 — 2 met · 2 partly met · 2 not met · 1 bonus



Weight of each criterion in the score.

The message makes sense without its images, from the inbox on

Partly met — 17.5/25 pts

Preheader missing, too short or too long (6 of 10 campaigns concerned) (1 of 2 measures met)

17.5 points out of 25 — share of observations met across 10 campaigns.

How to fix it

A preheader of 40 to 130 characters, in real text, follows the subject in the inbox; every meaningful image has an `alt` attribute that says what it shows; the main message is in text, not inside an image. In the editor, the preheader is a dedicated field, and the `alt` is filled in image by image.

Half of readers see the message without images when it first opens. An `alt` and a preheader take a minute per campaign.

Met when the message keeps at least 200 readable characters with images blocked, and a preheader of 40 to 130 characters announces it in the message list. Without a preheader, the inbox shows the first text of the body instead — often “View in browser”.

What was measured — 1 met out of 2

- At least 200 characters remain readable with images blocked on 10 campaigns — Met
- Preheader missing, too short or too long (6 of 10 campaigns concerned) — Partly met

Postmetry · PM-EXP-001

The message can be rendered outside HTML

Met — 15 pts

A text version renders the message on 10 campaigns

15 points out of 15 — share of observations met across 10 campaigns.

Met when a text version comes with the email and carries the essentials: at least 60% of its text and 80% of its links. A client that does not display HTML falls back on it; reduced to “view the web version”, it renders nothing.

What was measured — 3 met out of 3

- A plain-text version accompanies the message on 10 campaigns — Met
- The text version carries at least 60% of the text on 10 campaigns — Met
- The text version carries at least 80% of the links on 10 campaigns — Met

Postmetry · PM-EXP-002

All links stay visible with images blocked

Not met

0/15 pts

Some links become invisible with images blocked on the 10 campaigns concerned

0 points out of 15 — met on 0 of 10 campaigns concerned.

How to fix it

Every important action (main button, unsubscribe) exists as text or as an HTML button, not only as a clickable image. For an image button, an `alt` that names the action and a background colour on the cell keep the area visible even without the image.

With images blocked, an image button becomes an empty rectangle: the reader does not know where to click.

Met when no link is carried by a single image without alternative text: such a link leaves nothing on screen. Not applicable if the message contains no links.

Postmetry · PM-EXP-003

Tap targets large enough

Not met

0/10 pts

Tap targets under the retained size on the 10 campaigns concerned

0 points out of 10 — met on 0 of 10 campaigns concerned.

How to fix it

Links and buttons are at least 24 px tall, with space between two neighbouring links; an HTML button (a table cell with background and padding) reaches that size without an image. Small footer links are separated by a line break rather than by a |.

On a phone, a target smaller than a finger gets missed or the tap lands next to it; 24 px is the WCAG 2.2 level AA minimum.

Met when no sized tap target falls below 24 px a side (WCAG 2.2, criterion 2.5.8). Only targets with a declared dimension are measured; the criterion's exceptions — a target within a line of text, sufficient spacing — are not. Not applicable if the message declares no dimensions.

WCAG 2.2 — 2.5.8 · PM-EXP-004

WCAG 2.2 — Target Size (Minimum), success criterion 2.5.8, level AA (https://www.w3.org/TR/WCAG22/#target-size-minimum)

The message stays readable with assistive technology

Partly met

5/20 pts

The message puts obstacles in the way of assistive technology — 1 of 4 measures met

5 points out of 20 — share of observations met across 10 campaigns.

How to fix it

Four fixes, all in the template: declare the message language on the `<html>` tag (`lang="en"` for an email in English), describe each content image in its `alt` attribute, mark layout tables with `role="presentation"`, and write links that say where they lead rather than “click here”.

The criterion detail shows which ones are missing from your emails; the others are already met.

A decorative image — divider, spacer — keeps an empty `alt=""`: that is what keeps it silent, not an oversight.

Declared language, described content images, layout tables marked as such, link texts that say where they lead: what a screen reader needs to render the message. The detail says which of these measures is missing.

What was measured — 1 met out of 4

- Message language declared on 10 campaigns Met
- Some content images are not described on the 10 campaigns concerned Not met
- Layout tables announced as data tables on the 10 campaigns concerned Not met
- Some links do not say where they lead on the 10 campaigns concerned Not met

WCAG 2.2 · RGAA · PM-EXP-005

HTML Standard — The lang and xml:lang attributes (https://html.spec.whatwg.org/multipage/dom.html#the-lang-and-xml:lang-attributes)

HTML Standard — Requirements for providing text to act as an alternative for images (https://html.spec.whatwg.org/multipage/images.html#alt)

The message declares its adaptation to screens

Met

15 pts

The message declares its adaptation to screens on 10 campaigns

15 points out of 15 — share of observations met across 10 campaigns.

Met when the message declares its viewport and its adaptation to screen width. Without them, it displays on a phone at its original width, and is read by zooming and scrolling sideways.

What was measured — 2 met out of 2

- Viewport declared on 10 campaigns Met
- Adaptation to screen width declared on 10 campaigns Met

W3C · PM-EXP-026 · CSS Device Adaptation — the viewport tag (https://www.w3.org/TR/css-device-adapt-1/)

Media Queries Level 4 (https://www.w3.org/TR/mediaqueries-4/)

Dark mode declared

Bonus point not earned

+0 pts

The message does not declare its support for dark mode on the 10 campaigns concerned

0 points out of 5 — met on 0 of 10 campaigns concerned.

Earned when the message declares `color-scheme` or a `prefers-color-scheme` rule. No standard requires it — clients that force dark mode invert the colors themselves — but declaring it leaves control to the template rather than to the mail client.

caniemail · PM-EXP-027

Does this address really send Liu Jo's emails?

DKIM d=contact.liujo.com · SPF pass · DKIM pass · DMARC pass · 10 campaigns

Across 10 campaigns from Liu Jo received at our addresses since November 2026:

From field	`newsletter@contact.liujo.com` · 10 of 10
DKIM signing domain (d=)	`contact.liujo.com` · 10 of 10 `s50.y.mc.salesforce.com` · 10 of 10

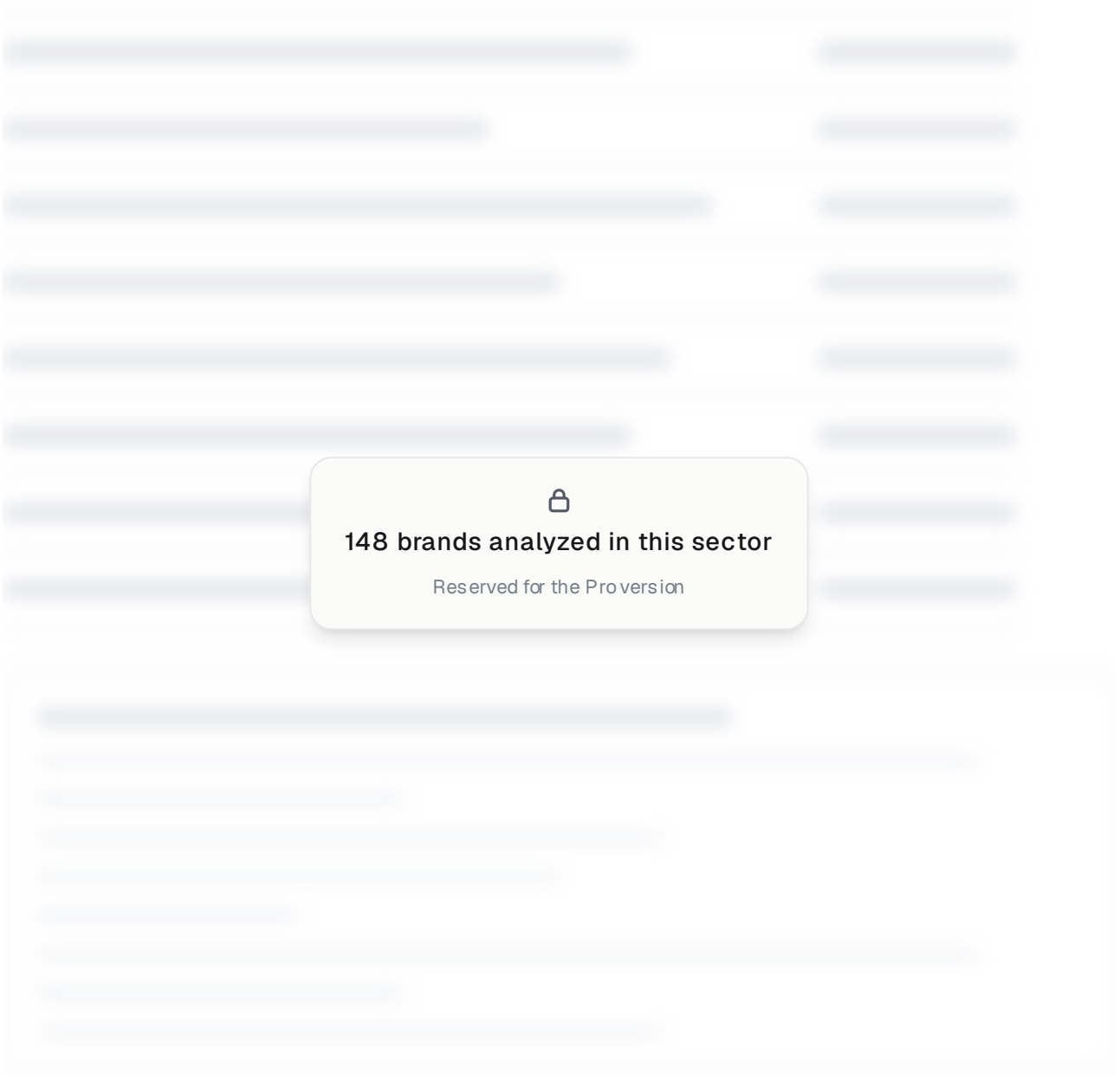
Verdict on receipt	**SPF** pass · 10 of 10 **DKIM** pass · 10 of 10 **DMARC** pass · 10 of 10

The verdict is the one the receiving server wrote in the Authentication-Results header when the message arrived: it is read, never recomputed.

These findings describe the emails received at our addresses. They say nothing about a message received elsewhere: the From field can be written freely, and only the headers of the message you received show the path it took.

Sector comparison

Fashion & retail — 148 brands with at least one campaign analyzed. The shares below are counted on them, never on the catalog.



Reading notes

How to read this page

01 **A criterion that is not observable or not applicable leaves the calculation.** It stays listed, never counted as zero: its weight leaves the denominator rather than weighing as a failure.

02 Each line describes an **observable finding**, with the excerpt that establishes it. No legal qualification is ever attached to it.

03 The measurements come from **deterministic analyzers**: the same message always gives the same result, and a disputed finding can be redone identically from the archive.

04 Every share is published **on an observed basis**, and names it: “26 of 30 brands analyzed.” A brand with no email received enters no denominator.

05 The **deliverability score is borrowed**: its verdict comes from the server that received the message. All the other families come from our own analyzers.

Does this analysis speak to you?

Let's go through it together, in 20 minutes.

We go over the 8 points with you, the evidence for each and the order in which to fix them. By video call, no commitment.

Pick a time slot : https://cal.com/noam-ouaknine-ecibnn/20min (https://cal.com/noam-ouaknine-ecibnn/20min)

Get Liu Jo's changes

One email when a criterion changes state, nothing else.

Do you work at Liu Jo?

Claim the brand: transactional emails, alerts, dated evidence.

The Pro version

Full history, before and after, alerts.

This report can also be read online, with a preview of each email:

https://postmetry.com/en/marque/liu-jo/